TO: Mayor and City Council
FROM: Pamela Sloan, Director of Community Services
SUBJECT: PURCHASE OF FITNESS/RECREATION EQUIPMENT AND SUPPLIES FOR STRIBLEY AND ARNOLD RUE COMMUNITY CENTERS (PUR 08-111)

RECOMMENDATION

It is recommended that the City Council adopt a resolution approving specifications and authorizing the purchase of fitness/recreation equipment and supplies from Athletic Stuff of Paso Robles, in the amount of $61,427.65, for the new Arnold Rue Community Center (formerly Panella Park Community Center) and the renovated Stribley Park Neighborhood Center; and authorizing the City Manager to take appropriate actions to carry out the purpose and intent of the resolution.

Summary

Stribley Community Center has been undergoing a major renovation and Arnold Rue Community Center has been constructed through benefit of State grant and Strong Neighborhoods Initiative funding. The purchase of fitness/recreation equipment in the amount of $61,427.65 from Athletic Stuff, will equip the fitness and recreation rooms at both sites.

DISCUSSION

Background

During the past several years the City has struggled to find alternate revenue sources to fund needed capital improvements in community centers, parks and infrastructure projects including streets, sidewalks, bike paths, and sewer and storm drainage systems. The City also has several Capital Improvement Projects with shortfalls in funding due to the rapid escalation of land and construction costs. The Agency is assisting with the funding shortfalls and initiating construction of key projects on behalf of the City.

On February 23, 2006, Mayor Chavez, at the State of the City Address, proposed a Strong Neighborhoods Initiative to improve neighborhood conditions, enhance community safety, expand community services, strengthen community partnerships and expand workforce housing opportunities. A major component of this initiative is the issuance of Revenue Bonds against redevelopment tax increment.
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On June 13, 2006, the City Council, Agency, and Public Financing Authority authorized the issuance of three Tax Allocation Revenue Bonds for the purpose of funding the Mayor's Strong Neighborhoods Initiative. On September 19, 2006, the Agency approved the allocations of the net revenue bond proceeds.

On December 5, 2006, the Redevelopment Agency authorized approving the issuance of a Request for Proposals from qualified "design-build" contractors for development of the Panella (Arnold Rue), Stribley, Airport Way and McKinley Community Centers. On June 26, 2007 the City Council authorized construction contracts for both Stribley and Panella (Arnold Rue) Community Centers with construction starting in late 2007.

Both community centers offer recreational and fitness services which require special equipment. Strong Neighborhood Initiative funding has been identified as a funding source to purchase the appropriate equipment.

Present Situation

On September 25, 2008, twelve bids were received from the firms listed below.

24/7 Fitness Products, Inc.........................................................$85,305.96
2300 Knoll Drive, Ste A
Ventura, CA 93003

Sport Supply Group, Inc.........................................................$67,202.57
PO Box 78268
Corona, CA 92877

Life Fitness.................................................................$65,048.04
5100 North River Road
Schiller Park, IL 60176

Athletic Stuff.................................................................$61,427.65
PO Box 5083
Paso Robles, CA 93447

Matrix Fitness Systems.....................................................$59,416.50
1610 Landmark Drive
Cottage Grove, WI 53527

All American Fitness.......................................................$59,327.63
1135 Hester Avenue
San Jose, CA 95126
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USA Fitness.................................................................................$54,132.00  
13536 Imperial Highway  
Santa Fe Springs, CA 90670

Advantage Fitness Products.........................................................$54,094.00  
3730 25th Street, Ste 2  
San Francisco, CA 94110

Promaxima Manufacturing, LTD...............................................$38,970.49  
5310 Ashbrook  
Houston, TX 77081

Flaghouse......................................................................................$37,209.22  
601 Flaghouse Drive  
Hasbrouck Hghts, NJ 07604

NASCO...............................................................................................$23,164.53  
4825 Stoddard Road  
Modesto, CA 95352

Cannon Sports, Inc.................................................................$ 3,973.02  
PO Box 11179  
Burbank, CA 91510

The bids received from Cannon Sports, Inc., USA Fitness and Flaghouse; Matrix  
Fitness Systems did not submit a complete “Bid to Be Submitted” form as required by  
the bid specifications.

The bids received from All American Fitness, Promaxima Manufacturing, and 24/7  
Fitness; Nasco; Life Fitness and Advantage Fitness Products only bid for part of the  
City’s total requirement. Advantage Fitness Products submitted a bid, along with two  
alternate bids. The City did not request alternate bids; therefore, the lowest priced bid  
submitted was the only bid considered for this firm.

Athletic Stuff and Sport Supply Group bid for all parts of the City’s total requirement;  
Athletic Stuff submitting the lowest bid. All other aspects of Athletic Stuff’s bid are  
regular in all respects.

The bid consists of twenty-four line items of fitness equipment, including treadmills,  
weightlifting bars and plates; and dumbbells. It also includes seventeen lines items of  
recreation equipment and supplies, including billiards game tables, foosball soccer  
tables, basketballs, and ping pong balls.
As information, bid notices were sent to nine prospective bidders (see Attachment ‘A’) and advertised in the Legal Notice Section of The Record and on the City’s website.

FINANCIAL SUMMARY

Sufficient funds are available within the original project allocations of Strong Neighborhoods Initiative funds for the purchase of $61,427.65 in fitness/recreation equipment. Specifically, Stribley Community Center Multifunded Capital Project Account No. 399-9817-690 and Panella Community Center Multifunded Capital Project Account No. 399-9816-690.

Respectfully submitted,

PAMELA SLOAN, DIRECTOR
COMMUNITY SERVICES

APPROVED BY

J. GORDON PALMER, JR.
CITY MANAGER

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ATHLETIC STUFF
JASON HATCH (OWNER)
PO BOX 5083
PASO ROBLES, CA 93447

Dick’s Sporting Goods
300 Industry Drive
RIDC Park West
Pittsburgh, PA 15275

Gopher
220 24th Ave NW
PO Box 998
Owatonna, MN 55060-0998

MATRIX Fitness Systems Corp
Attn: Rich Fonbuena
1610 Landmark Drive
Cottage Grove, WI 53527

ProMaxima
Attn: Deborah Churm
5310 Ashbrook
Houston, TX  77081

S&S Worldwide
Bids Department
PO Box 513
Colchester CT 06415-0513

Sports Authority
Spanos West
10536 Trinity Parkway
Stockton , CA 95219
(209) 951-3650

Sport Supply Group
ATTN: RUBEN AGUSTIN
PO BOX 78268
CORONA, CA 92877-0142

TF7 Fitness Supply
Attn: Steve Converse
2300 Knoll Dr. Suite A
Ventura, CA 93003
Resolution No. ____________

STOCKTON CITY COUNCIL

RESOLUTION APPROVING SPECIFICATIONS AND AUTHORIZING THE PURCHASE OF
FITNESS/RECREATION EQUIPMENT AND SUPPLIES FROM ATHLETIC STUFF, OF
PASO ROBLES, CALIFORNIA, IN THE AMOUNT OF $61,427.65, FOR THE NEW
ARNOLD RUE COMMUNITY CENTER AND THE RENOVATED STRIBLEY PARK
NEIGHBORHOOD CENTER (PUR 08-111)

The City Clerk of the City of Stockton did, on September 25, 2008, open, examine, and
publicly declare the sealed bids offered for the PURCHASE OF FITNESS/ RECREATION
EQUIPMENT AND SUPPLIES FOR THE CITY OF STOCKTON (PUR 08-111) by the city of
Stockton; and

ATHLETIC STUFF, of Paso Robles, California, submitted the lowest bid and it is
regular and proper in all other respects; now, therefore,

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF STOCKTON, AS FOLLOWS:

1. The specifications contained in the bid for the PURCHASE OF FITNESS/ RECREATION
   EQUIPMENT AND SUPPLIES FOR THE CITY OF STOCKTON (PUR 08-111) are incorporated herein by reference and are hereby approved and adopted.

2. All of said bids except that next herein mentioned are hereby rejected.

3. That the bid of ATHLETIC STUFF, of Paso Robles, California, meets the particular
   requirements of the City of Stockton for said purchase referred to herein and is of a quality,
   fitness, and capacity, which best serves the requirements of the City of Stockton.

4. That the City Manager of the City of Stockton is hereby authorized to execute a
   purchase order on behalf of the City of Stockton with ATHLETIC STUFF, in the amount of
   $61,427.65; and in accordance with the specifications for such purchase hereinabove
   adopted by the City Council.

5. That the City Manager is authorized to take such other actions as are appropriate to
   carry out the intent of this Resolution.

PASSED, APPROVED and ADOPTED ____________________________

ATTEST:

EDWARD J. CHAVEZ, Mayor
of the City of Stockton

KATHERINE GONG MEISSNER
City Clerk of the City of Stockton