TO: Mayor and City Council

FROM: Mark Moses, Director of Administrative Services / CFO
Blair Ulring, Interim Chief of Police

SUBJECT: APPROVE FINDINGS AND AUTHORIZE PARTICIPATION IN A
COOPERATIVE PURCHASING PROGRAM FOR THE PURCHASE OF
MOBILE RADIOS AND COMPONENTS FOR THE POLICE
DEPARTMENT (PUR 09-052)

RECOMMENDATION

It is recommended that the City Council approve findings and adopt a resolution
authorizing the purchase of ten IPSeries Mobile Radios, including all necessary
components, by participating in the U.S. Department of General Services Cooperative
Purchasing Program (the Program) from GovPlace of Irvine in the amount of
$155,424.56; and authorizing the City Manager to take appropriate actions to carry out
the purpose and intent of the resolution.

Summary

The purchase of ten mobile radios to be installed in Police vehicles and components
including base station, power amplifier, and network controller will be the first phase of a
three-phase project for the City. Participation in the Program will enable the City to
replace our current Motorola Vehicle Radio Modem (VRM) data system equipment that
is being phased out by the current manufacturer. IPMobileNet, Inc., of Irvine, is the
vendor for the Program. The Los Angeles County Sheriff’s Department currently uses
IPMobileNet, Inc. equipment and they are very satisfied with the equipment and service.

DISCUSSION

Background

In 1998, the City Council approved the purchase of adding a second base station and
related equipment to the Police Department’s mobile data radio system. The equipment
was needed to implement the use of an additional 800 MHZ frequency for mobile data
relay to and from Police vehicles to support data transmission to the mobile data
computers.

The City’s current Motorola Radio Data Link Access Protocol (RDLAP) system is
approaching its end of life. The City currently has an inventory of 129 each VRM 650s.
Motorola stopped the support of the VRM 650s two years ago. As the VRM 650s
stopped working, VRM 850s are purchased as replacements. As of March 31, 2009, we
are no longer able to purchase any new VRM850s, through our current Motorola
vendor. Support for the Motorola equipment will end completely in 2013 completing the five-year planned obsolescence.

The consequences of not participating in the Program and not upgrading to IPMobileNet, Inc., will leave the City at risk of not having reliable data communication in all Fire and Police patrol vehicles. As equipment fails, we will not be able to replace it. As a result, dispatching to mobile data computers will not be possible in some Police and Fire vehicles. Those vehicles will not appear on the Automatic Vehicle Locator (AVL) system. Voice radio traffic will increase as some dispatches are conducted through the voice system. Dispatching will take longer and be less accurate, and response times to 9-1-1 calls will significantly increase.

Present Situation

The Police Department, working with City Information Technology Division staff, has identified new IP-based (Internet Protocol) technology that is available to replace the Motorola equipment at an initial cost savings of approximately $625,000 over the life of the replacement program. The minimum infrastructure required to start the project includes an IPSeries Base Station and Power Amplifier and an IPSeries Network Controller and (10) IPSeries Mobile Radios to be installed in Police vehicles for a total cost of $155,424.56, which includes installation, training, and warranty.

The U.S. Department of General Services has established a Cooperative Purchasing Program allowing local governments to participate under contracts awarded in the GSA Schedule 70 for information technology solutions. The U.S. Department of General Services Cooperative Purchasing Contract with GovPlace is currently effective until January 28, 2010.

Participating in the United States Cooperative Purchasing Program, which has been competitively bid, allows the City to realize cost savings by reducing staff time in developing bid specifications and conducting the solicitation process.

FINDINGS

Stockton Municipal Code ("SMC") section 3-105 provides for an exception to the competitive bidding requirements in cases where the City Council has approved findings that support and justify exceptions to the competitive bidding process.
June 2, 2009

APPROVE FINDINGS AND AUTHORIZE PARTICIPATION IN A COOPERATIVE PURCHASING PROGRAM FOR THE PURCHASE OF MOBILE RADIOS AND COMPONENTS FOR THE POLICE DEPARTMENT (PUR 09-052)

(Page 3)

The findings are as follows:

1. The United States Department of General Services has established a cooperative purchasing program for local governments to participate in the GSA Schedule 70 for information technology solutions for the purpose of offering the federal government's discounted pricing.

2. The bid specifications used by the U.S. Department of General Services have been assessed as compatible to the City of Stockton standards.

3. The U.S. Department of General Services acquired the contract with GovPlace through the competitive bidding process as required by the City of Stockton.

FINANCIAL SUMMARY

Purchasing the minimum infrastructure to run IPMobileNet, Inc. for the first phase of the project will cost the City $155,424.56. Funding for FY 2008-09 has been appropriated in the Internal Service Fund (Radio) account number 503-5201-670.80-02 (Replacement Equipment). Over the next four years, we plan to build out our infrastructure and replace all VRM radio modems. We estimate the cost for the total project to be $775,000 over a four-year period as vehicle-mounted VRMs are replaced in all Police vehicles.

Respectfully submitted,

MARK MOSES
DIRECTOR OF ADMINISTRATIVE SERVICES / CFO

BLAIR ULRING
INTERIM CHIEF OF POLICE

APPROVED

J. GORDON PALMER, JR.
CITY MANAGER

::ODMA\GRP\WISE\COS\MIS.MIS.Library:66023.1

29
Bill To: City of Stockton  
Sofia Mayo  
City Hall, Purchasing Division, 425 N El  
Stockton, CA 95202  

Ship To: City of Stockton  
Sofia Mayo  
City Hall, Purchasing Division, 425 N El  
Stockton, CA 95202  

Phone: (209) 937-8350  
Fax:  

<table>
<thead>
<tr>
<th>Part #</th>
<th>Qty</th>
<th>Description</th>
<th>Unit Price</th>
<th>Ext. Price</th>
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<tbody>
<tr>
<td>M64800D25</td>
<td>10</td>
<td>25 KHz, 800 MHz DSP Variable Speed Mobile Radio (64 Kbps) w/Integrated GPS radio in 25 KHz channel</td>
<td>$2,441.36</td>
<td>$24,413.60</td>
</tr>
<tr>
<td>502.80208.52</td>
<td>10</td>
<td>Mobile Installation Kit 1)</td>
<td>$231.70</td>
<td>$2,317.00</td>
</tr>
<tr>
<td>502.80143</td>
<td>10</td>
<td>Mobile Antennas with cable (pair) 2 -2 antennas/vehicle with cable for diversity reception.</td>
<td>$118.30</td>
<td>$1,183.00</td>
</tr>
<tr>
<td>102.0211.001</td>
<td>10</td>
<td>Mobile GPS Antennas with cable 2)</td>
<td>$49.00</td>
<td>$490.00</td>
</tr>
<tr>
<td>B64800D25</td>
<td>1</td>
<td>25 KHz, 800 MHz DSP 64 kbps Variable Speed Base Station channel</td>
<td>$8,134.18</td>
<td>$8,134.18</td>
</tr>
<tr>
<td>132.0076.001</td>
<td>1</td>
<td>IP800 Power Amplifier / 80 watts output 4)</td>
<td>$2,437.66</td>
<td>$2,437.66</td>
</tr>
<tr>
<td>800SITE1</td>
<td>1</td>
<td>Power Supply, TX Filter, RX Filter, 800 MHz Antenna</td>
<td>$9,226.00</td>
<td>$9,226.00</td>
</tr>
<tr>
<td>800SITE2</td>
<td>1</td>
<td>DW - Connectors, Brackets, Cable, Lightening Protector, etc</td>
<td>$9,296.00</td>
<td>$9,296.00</td>
</tr>
</tbody>
</table>

Ordering Notes:  

1) Includes data cable, DC powerline noise filter, timer, fuse block, jumper cables, and miscellaneous hardware  
2) Designates hardware not manufactured by IPMobileNet.
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<td></td>
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<td><strong>Manufacturer's warranty term applies.</strong></td>
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<td>3) Included as part of &quot;Mobile Installation Kit&quot;. Utilized to prevent</td>
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<td>interference to radio from other devices in Police vehicles.</td>
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<td>4) Power Amps must be purchased from IPMobileNet. Use of power amps not</td>
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<td>purchased from IPMobileNet voids the Base Station warranty.</td>
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<td></td>
<td><strong>IPNETWORK CONTROLLER (IPNC)</strong></td>
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<tr>
<td>NCT-4</td>
<td>1</td>
<td>IPNetwork Controller - 1 server: Supports up to 4 Base Stations and is</td>
<td>$22,194.22</td>
<td>$22,194.22</td>
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<td></td>
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<td>scaleable for more base stations with additional charge. - The package</td>
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<td>consists of a specially configured network server, color monitor, keyboard,</td>
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<td></td>
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<td>and mouse. The IPNC provides end-to-end TCP/IP communications. Price</td>
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<td>includes 2 years of 24 hours a day, 7 days a week telephone and modem-based</td>
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<td>support for the application software. Hardware and software products not</td>
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<td>built by IPMobileNet are covered by the warranties provided by their</td>
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<td>respective manufacturers. Server hardware is warrantied by server manufacturer</td>
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<td>for 3 years. Additional mounting rails, posts for special housings quoted</td>
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<td></td>
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<td>upon request. Fault-tolerant IPNC quoted upon request.</td>
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<td>NCR</td>
<td>1</td>
<td>Rack Chassis Option: Changes tower IPNC to rack mountable chassis.</td>
<td>$0.00</td>
<td>$0.00</td>
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<td>Includes mounting kit (rails). Customer to specify type of rack when</td>
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<td>ordering.</td>
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<td><strong>IT PROFESSIONAL SERVICES, TRAINING, WARRANTY</strong></td>
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<tr>
<td>SERVICE</td>
<td>1</td>
<td>IPNC Installation and Configuration - An IPMobileNet software engineer will</td>
<td>$4,500.00</td>
<td>$4,500.00</td>
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<tr>
<td></td>
<td></td>
<td>travel on-site to install and configure the IPNC at the communication center.</td>
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<td>SERVICE</td>
<td>1</td>
<td>Installation Labor - Single Site System. OPN</td>
<td>$22,000.00</td>
<td>$22,000.00</td>
</tr>
<tr>
<td>SERVICE-WAR</td>
<td>1</td>
<td>Warranty Service - Single Site System</td>
<td>$6,340.15</td>
<td>$6,340.15</td>
</tr>
<tr>
<td>SERVICE</td>
<td>1</td>
<td>Project Management - Single Site System. OPN</td>
<td>$8,788.50</td>
<td>$8,788.50</td>
</tr>
<tr>
<td>SERVICE</td>
<td>1</td>
<td>IPMN Onsite Technical Assistance - 2 days OPN</td>
<td>$5,075.00</td>
<td>$5,075.00</td>
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<tr>
<td>SERVICE</td>
<td>1</td>
<td>Installation and Maintenance Training - 3 Days; Training. An IPMobileNet</td>
<td>$6,300.00</td>
<td>$6,300.00</td>
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<td>engineer will travel on-site to train users and system administrators on the</td>
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<td>installation, use and maintenance of the system. Curriculum may be</td>
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<td>customized for your organization's training needs. (Curriculum to be</td>
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<td>determined in advance of travel). Includes travel and per diem.</td>
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<tr>
<td>LINKVIEW</td>
<td>1</td>
<td>IPLinkView - This diagnostic program is an efficient system utility that</td>
<td>$993.56</td>
<td>$993.56</td>
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<td></td>
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<td>provides our clients with the ability to visually monitor uplink and</td>
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<td>downlink packet activity occurring between an IPMobileNet Internet Protocol</td>
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<td>Network Controller (IPNC), base stations, and the mobile radios deployed</td>
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<td>in the field. It has the ability to capture and visually display text and</td>
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<td>graphical statistics of all successful uplink and downlink packet</td>
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<td>transmissions, pending packet transmissions, packet loss activity, packet</td>
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<td>Received Signal Strength Indicator (RSSI), and packet Q-Value. Includes</td>
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<td>IPLinkView for the mobile application (Windows-based) and IPLinkView for the</td>
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<td></td>
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<td>IPNC (Linux-based). Purchase constitutes license for use on one IPNC.</td>
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<tr>
<td>TAP</td>
<td>1</td>
<td>TAP (Technical Assistance Program - 80 hours) - The Technical Assistance</td>
<td>$7,998.80</td>
<td>$7,998.80</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Program (TAP) is a bundled, discounted package of support</td>
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04/29/09
services for the installation, integration, and maintenance of the system. Includes up to 80 hours of telephonic and/or, at IPMobileNet's discretion, onsite support. In the event that onsite support is required, Purchaser, will be responsible for actual travel, lodging and meal costs for IPMN employee(s). Support time is accrued in 15 minute intervals, and includes all telephonic, dial-in, and onsite support services.

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|               |           |             | SubTotal   | $141,687.67 |
| Sales Tax     | $7,172.25 |             | $783.68    |             |
| Shipping      | $985.00   |             |            |             |
| **Total**     |           |             | **$149,844.92** |       |

Quote valid for 30 days

GOVPLACE RMA POLICY

Govplace can only accept RMAs for shipping mistakes for 30 days after the product is shipped. Please carefully check your order against your packing slip when the order arrives. Govplace cannot accept RMAs for non-defective items where the item box has been opened. Govplace charges a 15% restocking fee for all accepted RMAs. For Govplace's complete RMA policy please visit [www.govplace.com/rma](http://www.govplace.com/rma)

04/29/09
The IP Series D25 and 64-D25 mobile digital transceivers are intelligent mobile radios designed for the challenging requirements of mobile data and voice applications. Mounted in vehicles, intelligent devices may connect to the serial port or Ethernet port for connectivity back to the Internet Protocol Network Controller (IPNC) and other servers (CAD, message switch, records servers, LAN, etc.). The IP Series mobile radios provide the mobile link to land-based wired networks. Radios may be programmed to public safety 800 MHz bands, or 700 MHz bands. The dual band 700/800 MHz radio can be programmed for 700 MHz channels and 800 MHz channels, allowing agencies to eventually migrate to 700 MHz frequencies without replacing mobile hardware.

These mobile radios utilize a high-performance, four level Frequency-Shift Keying (FSK) wireless data modem for 32 kbps operation, and between four and sixteen-level FSK for up to 64 kbps in 25 kHz channels. A multi-layered approach is taken to maximize signal reliability including patented multi-receiver Intelligent Diversity Reception™, data scrambling, data interleaving, Forward Error Correction (FEC), and Viterbi soft-decision algorithms. The result is up to 20 dB performance improvement over competing products in low signal-to-noise environments. These unique features assure very high message success rates, even while transferring data in a fast moving vehicle.
IP Series D25
700 and 800 MHz
Base Stations

Features

- Patented, triple-receiver, Intelligent Diversity Reception™ system with three (3) independent, high-performance, low-noise FM receivers
- DSP-based 4 level frequency shift keying (FSK) modem at 32 Kbps, and 8 and 16 level FSK for variable speed 32/48/64 Kbps for 25 kHz channel spacing
- Forward Error Correction (FEC)
- Data Interleaving for burst error protection
- High-speed Serial and Ethernet ports
- Patented collision-tolerant radio modems
- Full-duplex, continuous-duty operation
- Two (2) independent digital Phase Lock Loop (PLL) frequency synthesizers
- Broadband operation by design
- Rugged construction, compact size (one rack unit), modular design
- Fast transmit attack time
- Adaptive data rate based on RF conditions

State-of-the-art base station designed specifically for the stringent requirements of mobile data communication systems. The base station utilizes a multi-layered approach to signaling reliability, including Intelligent Diversity Reception™, dynamic scrambling, data interleaving, Forward Error Correction (FEC), Viterbi soft-decision algorithms and more to ensure messages are received error-free. The IP Series base station requires very little room at crowded lower sites. The one rack unit (1U) base station may be installed in existing racks, or assembled into its own rack.

Corporate Offices
16842 Von Karman Avenue, Suite 200
Irvine, California 92606
Voice: (949) 417-4590 Fax: (949) 417-4591
Web Site
www.ipmn.com
The Internet Protocol Network Controller (IPNC) is the central controller for the IPSeries Mobile Data and Voice Communication System. The IPNC manages the distributed intelligence of the IPSeries system, including base stations, mobile radios, and voice interface units.

The IPNC is a scalable controller that can be configured for single or multiple sites, single or multiple channels, voice, data, or voice and data communications. It interfaces seamlessly with Ethernet or serial connections to remotely located towers. The IPNC also serves as the gateway between mobile data computer users and LAN’s (local area networks), WAN’s (wide area networks) or any network server, such as CAD, RMS, messages switches, etc.

**IPNC Functions**

The three (3) major functions of the IPNC are as follows:

**Controller**

The IPNC uses sophisticated software developed by IPMobileNet to manage the IPSeries system. This includes routing and scheduling data transmissions, Time Division Multiplexing, simultaneous uplink and downlink traffic, roaming, hands-off, and more. The IPNC also manages IP addresses and security ensuring that only properly logged-in users have access to the system.

**Connection to Remote Base Stations**

Often, base stations are located a distance from the Communications Center. Typically, remotely located base stations are connected back to the Communications Center via microwave, T1 lines, wireless routers, or other “backhauls”. The IPNC offers Ethernet or serial connectivity to the backhaul. The IPNC also provides IP tunneling for remote base station interconnection.

**Gateway to the LAN**

The IPSeries Mobile Data and Voice Communication System is essentially a wide area network (WAN) extension of any LAN. From a LAN administration perspective, the IPNC appears like any other LAN-connected server. Essentially, the IPNC is the host of the wireless subnet, which is the IPSeries Mobile Data and Voice Communication Network.

Interfacing the IPNC to a LAN is simple. An Ethernet port on the IPNC is simply connected to a hub or switch on the LAN. Interfacing the IPNC to CAD, Messages Switches, and other mobile data communication servers is just as simple. Any CAD or switch that operates over a LAN connects easily to the IPNC either via an Ethernet port, a hub, or LAN.

**Features**

- Tower or rack-mountable configuration
- Automatic serial line and Ethernet base station discovery
- Dynamic Host Configuration Protocol (DHCP) Configuration Utility
- User-friendly configuration utility for simplified configuration process
- 56K modem for remote login and support
- Supports the following Internet and Intranet Protocols:
  - ARP (Address Resolution Protocol)
  - FTP (File Transfer Protocol)
  - ICMP (Internet-Control Message Protocol)
  - IP (Internet Protocol)
  - RARP (Reverse Address Resolution Protocol)
  - SMTP (Simple Mail Transfer Protocol)
  - SNMP (Single Network Management Protocol)
  - TCP (Transmission Control Protocol)
  - UDP (User Datagram Protocol)

**IPMobileNet**

Corporate Offices
18842 Von Karman Avenue, Suite 200
Irvine, California 92606
Voice: (949) 417-4590 Fax: (949) 417-4591

Web Site
www.ipmn.com
IPNetwork Controller

Physical Specifications

The standard hardware configuration for the IPNC is a robust network server. It includes serial inputs or an Ethernet connection to the data backhaul and base stations. Connectivity to the LAN or other servers is achieved via the Ethernet. The IPNC may reside on a desk at a Communications Center, or, as an option, configured for rack installation. The IPNC is highly scalable, using essentially the same hardware footprint for single or multiple base stations or channels.

Fault Tolerant IPNC

Data and voice communications must be reliable, especially for first responders. Fault tolerance is the ability of a network to respond to an unexpected hardware or software failure. The fault tolerant IPNC uses the flexibility of IP-based networks and the distributed intelligence of the IPSeries system to achieve this reliability.

Each base station queries, at a determined interval, the health status of every IPNC. This querying occurs over the backhaul and does not interfere with or slow down the wireless IPSeries network. In the event that the IPNC does not respond to the query or the response indicates a malfunction, the base station reroutes all traffic to the secondary IPNC.

In the simplest configuration, fault tolerance is achieved with two IPNC’s located in the same building and sharing a LAN, as demonstrated below.

In a more sophisticated configuration, multiple IPNC’s may share the management responsibilities of a multiple site, multiple channel system. In the event of hardware or software failure in the IPNC, the base stations redirect the mobile data traffic to the other functioning IPNC, as demonstrated below.

Contact IPMobileNet to receive more information on the IPNC and fault tolerance.

*IPMobileNet reserves the right to substitute the pictured and described server hardware with server hardware of equal or greater specifications, as defined by its functionality as an IPNC.
Resolution No. __________

STOCKTON CITY COUNCIL

APPROVE FINDINGS AND AUTHORIZE PARTICIPATION IN A COOPERATIVE PURCHASING PROGRAM FOR THE PURCHASE OF MOBILE RADIOS AND COMPONENTS FOR THE POLICE DEPARTMENT (PUR 09-052)

The City desires to purchase 10 IPSeries Mobile Radios, including all necessary components, by participating in the U.S. Department of General Services Cooperative Purchasing Program with GovPlace, of Irvine, in the amount of $155,424.56; and

Participation in the Cooperative Purchasing Program will enable the City to replace the current Motorola Vehicle Radio Modern data system equipment which is being phased out by the manufacturer; and

Stockton Municipal Code section 3-105 provides for an exception to the competitive bidding requirements for contracts in cases where the City Council has approved findings which support and justify exceptions to the competitive bidding process for the purchase of supplies and services through other governmental jurisdictions or public agencies through a cooperative purchasing agreement; now, therefore,

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF STOCKTON, AS FOLLOWS:

1. The City Council hereby approves the following findings that support the purchase of 10 IPSeries Mobile Radios, including all necessary components, by participating in the U.S. Department of General Services Cooperative Purchasing Program with GovPlace, of Irvine, in the amount of $155,424.56:

   a. The United States Department of General Services has established a cooperative purchasing program for local governments to participate in the GSA Schedule 70 for information technology solutions for the purpose of offering the federal government’s discounted pricing.

   b. The bid specifications used by the U.S. Department of General Services have been assessed as compatible to the City of Stockton standards.

   c. The U.S. Department of General Services authorized the contract with GovPlace through the competitive bidding process as required by the City of Stockton.

City Atty: LSW
Review
Date May 27, 2009
2. Based on these findings and pursuant to SMC section 3-105, the City Council hereby declares an exception to the competitive bidding process is justified and authorizes the City Manager, on behalf of the City of Stockton, to enter into an agreement for the purchase of 10 IPSeries Mobile Radios, including all necessary components, by participating in the U.S. Department of General Services Cooperative Purchasing Program with GovPlace, of Irvine, in the amount of $155,424.56.

3. The City Manager is hereby authorized to make any and all expenditures, appropriations, and transfers and execute all contracts, amendments, and other documents as appropriate to carry out the purpose and intent of this Resolution.

PASSED, APPROVED and ADOPTED ________________________________

ANN JOHNSTON, Mayor
of the City of Stockton

ATTEST:

KATHERINE GONG MEISSNER
City Clerk of the City of Stockton