CONSENT AGENDA

AGENDA ITEM 12.4
TO: Mayor and City Council

FROM: Wendy S. Saunders, Director
Economic Development Department

SUBJECT: MOTION TO ACCEPT THE BID AND AUTHORIZE A PURCHASE ORDER
TO TAKE A POWDER INC./METER PRODUCTS COMPANY FOR
REFURBISHED ELECTRONIC PARKING METER MECHANISMS

RECOMMENDATION

It is recommended that the City Council, by motion, accept the bid and authorize the City Manager to execute a purchase order associated with said bid for the refurbished electronic parking meters from Take a Powder Inc./Meter Products Company, of Paterson New Jersey, in the amount of $138,153.60.

Summary

The City of Stockton currently has approximately 1800 meters located within the boundaries of the Central Parking District. The meters are old and parts are rare. Due to the mechanical system in the meters, rates cannot be changed, and the meters are expensive to repair. Bids for replacement of the internal mechanisms were requested and the low bidder was Take a Powder Inc./Meter Products with a bid of $138,153.60 which is attached (Attachment A). The cost per meter is $86.35. The Public Works Department will install the replacements and the estimated time to install is 9 days at a cost to the Central Parking District of approximately $13,248.00. The replacements will allow for changes in the meter rate. The City Council on June 21, 2011 via Resolution 11-0172 authorized an increase of .25 cents per hour for all meters. Based on the previous years revenue it is anticipated the replacement will pay for itself within approximately twelve months. A recommendation to acquire the meters was passed by the Central Parking Board on September 14, 2011.

DISCUSSION

Background

The City of Stockton currently has approximately 1800 meters of which 1600 are older style mechanical Duncan Model 70 parking meters. The annual revenue from the City's parking meters for fiscal year 2010/2011 was approximately $500,000. Most of the City's parking meters currently in use were purchased more than 20 years ago. The meters are of the older mechanical style and parts are very rare and expensive. It is difficult and not cost effective to repair these older style meters. The replacement parking meters are all electronic, making it much easier to repair them and reset their rates.
MOTION TO ACCEPT THE BID AND AUTHORIZE A PURCHASE ORDER TO TAKE A
POWDER INC./METER PRODUCTS COMPANY FOR ELECTRONIC PARKING METER
MECHANISMS

The City Council authorized an increase of .25 cents per hour for all meters that will be
upgraded. Based on the previous years revenue it is anticipated the replacement will pay
for itself within approximately twelve months. On September 14, 2011 the proposal to
acquire the meters was presented to the Central Parking District Board and a motion was
passed to recommend the acquisition of the meters to the City Council.

Present Situation

A notice inviting sealed bids for the replacement of the internal mechanism of 1600 parking
meters was released per City specifications on July 28, 2011 (PUR-11-047). Two qualified
bids were received and the lowest bid response was from Take a Powder Inc./Meter
Products Co. in the amount of $138,153.60.

<table>
<thead>
<tr>
<th>Bidder</th>
<th>Bid Amount</th>
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<tbody>
<tr>
<td>Take a Powder Inc./Meter Products Co.</td>
<td>$138,153.60</td>
</tr>
<tr>
<td>Duncan Parking Tech.</td>
<td>$198,720.00</td>
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FINANCIAL SUMMARY

Sufficient funds are available in account number 416-4020-571.20-25 -- Central Parking
District Maintenance and Repairs.

Respectfully submitted,

WENDY S. SAUNDERS, DIRECTOR
ECONOMIC DEVELOPMENT DEPARTMENT

Attachment A - Bids

WSS:JM:slw

APPROVED

MICHAEL E. LOCKE
DEPUTY CITY MANAGER
Attachment A

BID TO BE SUBMITTED

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Cost for 1600 Model 70 Duncan converted per specs</td>
<td>$127,920.00</td>
</tr>
<tr>
<td>Tax (8%)</td>
<td>$10,233.60</td>
</tr>
<tr>
<td>Discounts</td>
<td>$</td>
</tr>
<tr>
<td>GRAND TOTAL BID</td>
<td>$138,153.60</td>
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</tbody>
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The bidder warranties this equipment for a minimum period of 1 year.

Complete delivery will be made within 30 calendar days from award of bid.

Any questions regarding specifications should be directed to Concepcion Gayotin, Purchasing Division, at telephone (209) 937-8712.

Tax & Powder Inc / Heter Products
FIRM

147 Spring Street Peterson 02591
ADDRESS

William M. Phillips
SIGNED BY

President
TITLE OR AGENCY

8/18/11
DATE

(973) 684-4277
TELEPHONE
BIDDER'S AGREEMENT

In submitting this bid, as herein described, the bidder agrees that:

1. They have carefully examined the Scope of Work and all other provisions of this document and understand the meaning, intent and requirements of same.

2. They will enter into contract negotiations and furnish the services specified.

3. They have signed and notarized the attached Non-Collusion Affidavit form, whether individual, corporate or partnership. Must be 'A Jurat' notarization.

4. They have reviewed all clarifications/questions/answers on the City's website at http://www.stocktongov.com/bidflash.

5. Confidentiality: Successful Bidder hereby acknowledges that information provided by the City of Stockton is personal and confidential and shall not be used for any purpose other than the original intent outlined in the Request for Sealed Bid. Breach of confidentiality shall be just cause for immediate termination of contract agreement.

Take A Powder Inc / Metro Products
FIRM

William E. Phillips
SIGNED BY

147 Spring Street; Paterson, NJ 07501
ADDRESS

President
TITLE OR AGENCY

973-684-4217  973-684-5597
TELEPHONE NO./FAX NO.

8/18/11
DATE

Bill@metroproducts.com
E-MAIL ADDRESS
BIDDER'S AGREEMENT

In submitting this bid, as herein described, the bidder agrees that:

1. They have carefully examined the Scope of Work and all other provisions of this document and understand the meaning, intent and requirements of same.

2. They will enter into contract negotiations and furnish the services specified.

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Take A Powder Inc./Meter Products
FIRM

William Phillips
SIGNED BY

147 Spring Street, Patterson, NJ 07501
ADDRESS

973-684-4217 973-684-5594
TELEPHONE NO./FAX NO.

8/18/11
DATE

Bill@meterproducts.com
E-MAIL ADDRESS